



## The Blueprints For Tomorrow® Scorecard

To help you more clearly understand your current situation, try *The Blueprints For Tomorrow® Scorecard*. Rate your reactions to each pair of phrases. Decide where you lie on the scale from 1 to 10. Add up your total from each column. Speak to one of our advisors to gain greater insight on how to benefit from understanding your score.

I feel I am working in my business, and never on my business	1	2	3	4	5	6	7	8	9	10	I feel I spend an appropriate amount of time working on my business
I feel I take care of everybody but myself	1	2	3	4	5	6	7	8	9	10	I feel I take care of myself and others
I lie in bed at night worrying about the “what-ifs”	1	2	3	4	5	6	7	8	9	10	I sleep like a baby
I am afraid I could lose what I have worked so hard to create	1	2	3	4	5	6	7	8	9	10	I feel I have protected what I’ve worked hard to create
I worry about my family’s security	1	2	3	4	5	6	7	8	9	10	I feel I have provided security for my family
I am fearful of losing key people	1	2	3	4	5	6	7	8	9	10	I am confident that I will not lose key people
I feel I do not have a clear, well-defined exit plan	1	2	3	4	5	6	7	8	9	10	I have a clear, well-defined exit plan
I am worried about succession issues	1	2	3	4	5	6	7	8	9	10	I have addressed all of my succession issues
I am worried about my long-term financial security	1	2	3	4	5	6	7	8	9	10	I feel confident about my long-term financial future
I feel I am making a living, but not making a life	1	2	3	4	5	6	7	8	9	10	I feel I am making a life and a living
ADD COLUMN TOTALS											YOUR SCORE _____